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ORGANON Inc., West Orange, New Jersey 07052

PHARMACEUTICAL AND DIAGNOSTIC PRODUCTS

April 11, 1978

Dr. T. Koba  
Kaigai Koeki Co., Ltd.  
Naigai Building  
No.2-2 Marunouchi 2-Chrome  
Chiyoda-Ku  
Tokyo, Japan

Dear Dr. Koba:

Thank you for your telex of April 10, 1978.

*\$28,000 - Domestic Price*

I am very surprised about the price of 35,000 yen per copy of Dr. Wyburn-Mason's book which is equivalent to \$170.00! I expect this to be an error, because for this price, I am afraid that very few people can afford buying it.

I called a few doctors who expressed interest in the book, but they refuse to pay this price. The average price for a good medical book is about \$25.00-\$40.00 at present.

I would appreciate hearing from you whether this was indeed an error and request that you postpone shipment until we have agreed on the price. Thank you very much.

Best regards.

Sincerely,

Dr. John R. A. Simoons  
Research Director  
Organon Pharmaceuticals

JRAS/pc